



# GIORGIO MARTIN

## YACHT CAPTAIN

MOTOR AND SAILING YACHTS UP TO 200 GT

Maritime Law Background

Yacht Captain with more than 20 years of command, yacht management and technical project experience on motor and sailing yachts. RYA/MCA Yachtmaster Ocean, commercially endorsed for power and sail up to 200 GT, with extensive private and charter operations across the Mediterranean. More than 25,500 NM across yacht command, cruising and international racing programmes. Proven in crew leadership, owner and guest service, refit management, safety systems and shipyard coordination.

### CONTACT

#### LOCATION

Trieste, Italy

#### TELEPHONE

+39 335 820 2922

#### EMAIL

info@giorgiomartin.it

#### NATIONALITY

Italian

#### AVAILABILITY

Immediate | Worldwide

### CORE LICENCES

#### RYA/MCA Yachtmaster Ocean

Power and sail | Commercially endorsed | Master up to 200 GT | Valid to Jan 2030

#### Italian Yacht Officer CoC

Ufficiale di Navigazione del Diporto di 2a Classe | Italian-flag commercial yachts under 200 GT | Mediterranean

#### MCA GMDSS GOC

STCW IV/2 | Valid to Feb 2031

### CORE STRENGTHS

- Private and charter operations
- Passage and cruise planning
- Crew leadership and training
- Safety procedures and risk assessment
- Technical and preventive maintenance
- Shipyard and refit management
- Budgets, suppliers and contractors
- Owner and guest relations

### LANGUAGES

Italian Native  
English Fluent  
German Fluent  
Spanish Basic

### SELECTED COMMAND EXPERIENCE

#### 2026 Captain | S/Y Paradis | Swan 82 | 63.5 GT

UK flag | Private yacht | Crew 3 | Western Central and Eastern Mediterranean | Approx. 2,200 NM

- Full operational command, passage planning, crew leadership and owner and guest cruising programmes.
- Managed safety compliance, risk assessments, emergency procedures and operational checklists.
- Coordinated technical maintenance, suppliers, shipyard works and seasonal preparation.

#### 2025 Captain | S/Y Namaste II | Grand Soleil 72

UK flag | Commercial charter yacht | Crew 3 | Mediterranean | Approx. 2,500 NM

- Commanded and managed a commercial charter programme with paying guests.
- Planned Mediterranean itineraries and managed crew, safety, technical operations and charter readiness.
- Coordinated shipyards, contractors and suppliers.

#### 28 Nov 2024-30 Mar 2025 Relief Captain | S/Y Wimsea | CNB 100' One-Off

Malta flag | Private yacht | Crew 4 | Ionian and Adriatic Seas | Approx. 1,000 NM

- Command, passage planning and full operational management.
- Managed crew coordination, safety, technical maintenance and shipyard activities.

#### 2024 Captain | S/Y Atalanta II | Bruce Farr 70

Italian flag | Private yacht | Crew 2 | Mediterranean | Approx. 1,800 NM

- Command, passage planning and full operational management.
- Managed crew coordination, safety, technical maintenance and shipyard activities.

#### 2020-2022 Full-time Captain | M/Y Riva 66 Ribelle G

Italian flag | Private yacht | Crew 2 | Adriatic and Ionian Seas | Approx. 1,500 NM

- Managed the yacht from new-build delivery, including inspections, acceptance checks and sea trials with shipyard representatives.
- Prepared the yacht for sale and international shipment, personally handling and supervising cargo loading for transport to Florida.

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### SAFETY AND MEDICAL

- STCW Basic Training
- Medical First Aid for Seafarers
- BLSD Basic Life Support and Defibrillation
- RYA Professional Practices and Responsibilities
- Norwegian Maritime Authority Seafarer Medical Certificate – unrestricted, MCA-recognised as equivalent to ENG1, valid until 11 December 2026

### EDUCATION

#### Law Degree

University of Trieste  
Maritime law focus

#### Master in Environmental Law

Ca Foscari University of Venice

### ADDITIONAL EXPERIENCE

Officer in an Italian Army Cavalry Regiment  
Italian driving licence

### REFERENCES

Available upon request

### COMMAND AND REFIT EXPERIENCE

#### 2017-2018 Full-time Captain and Refit Project Manager | M/Y Riva 59 Divan

*German flag | Private yacht | Crew 2 | Adriatic and Ionian Seas | Approx. 1,200 NM*

- Managed a comprehensive interior and exterior refit, including budget, shipyard, suppliers and contractors.
- Supervised works, technical trials, commissioning and final handover to the owner.

#### 2016 Full-time Captain | M/Y Riva 68 Ego Marmite

*German flag | Private yacht | Crew 2 | Adriatic and Ionian Seas | Approx. 1,300 NM*

- Managed a partial interior and exterior refit, including budget control and coordination of shipyard, suppliers and contractors.
- Supervised testing, commissioning and handover to the owner.

### RACING TEAM AND PROJECT MANAGEMENT

#### 2011-2015 Team Manager and Refit Project Manager | S/Y Aniene | TP52

*Italian flag | Racing and shore team approx. 18 | Mediterranean | 8,000+ NM*

- Directed the professional racing programme, shore operation, budget, sponsorships, logistics and supplier relationships.
- One European gold, three Italian titles, two World Championship silvers and victories in leading Mediterranean regattas.

#### 2006-2010 Team Manager | S/Y Tsunami | Swan 45

*Italian flag | Racing and shore team approx. 14 | 6,000 NM*

- Managed budget, operational planning, racing and shore teams, yacht preparation, maintenance and regatta logistics.

### MARINA MANAGEMENT AND BROKERAGE

#### Late 2015-Late 2019 Marina Director and General Manager | Marina di Portofino

*Management services contract*

- Led start-up, operational and commercial management, strategic planning and relationships with yacht owners and marine-industry partners.
- Founded and managed Yacht Club Portofino and coordinated approx. 40 national and international sailing events.

#### 2004-Present Licensed Maritime Broker and Yacht Broker | Self-employed

*Sailing and motor yachts | New and pre-owned vessels*

- Managed sales and purchases, valuations, negotiations, surveys, contracts, sea trials, deliveries and post-sale activities.
- Coordinated shipyards, maintenance and refit projects for owners and purchasers.